

FADEL IPM Suite Connector for NetSuite

Extend NetSuite with a Purpose-Built Rights & Royalty Management Licensing Solution

The FADEL IPM Suite Connector extends Oracle NetSuite with purpose-built licensing workflows enabling rights and royalty management capabilities for both Licensors and Licensees, while preserving existing NetSuite ERP processes, Financial structures, and global multi-org capabilities.

Together, NetSuite and FADEL deliver a single source of truth for IP licensing and financial data, enabling streamlined royalty processing, improved financial visibility, faster deal-to-financial workflows, and revenue growth.

IPM Suite: AI-Powered Licensing, Rights & Royalty Management

FADEL IPM Suite delivers purpose-built IP licensing management capabilities, including



Deal and Rights Management

Capture and manage license agreement terms, rights, guarantees, royalty rates, approval workflows, and maintain complete audit trails.



Royalty Management

Process sales and usage data for outbound royalty calculations, allowing for deductions and recoupments, and generate royalty statements. Validate and calculate incoming royalties and match SKUs to royalty transactions.



Accounting Engine

Support accruals, revenue recognition, expense management, and seamless integration with NetSuite Accounts Payable, Accounts Receivable, and General Ledger.



AI-Powered Contract Intelligence & Business Insights

Leverage AI-driven analysis of licensing and royalty data to surface trends, anomalies, and performance drivers. Enable faster, more informed decision-making through predictive insights, contract performance visibility, and enhanced financial forecasting across the royalty lifecycle.

Organizations using FADEL solutions have achieved measurable results:

20%

Improvement in Royalty Accuracy

50%

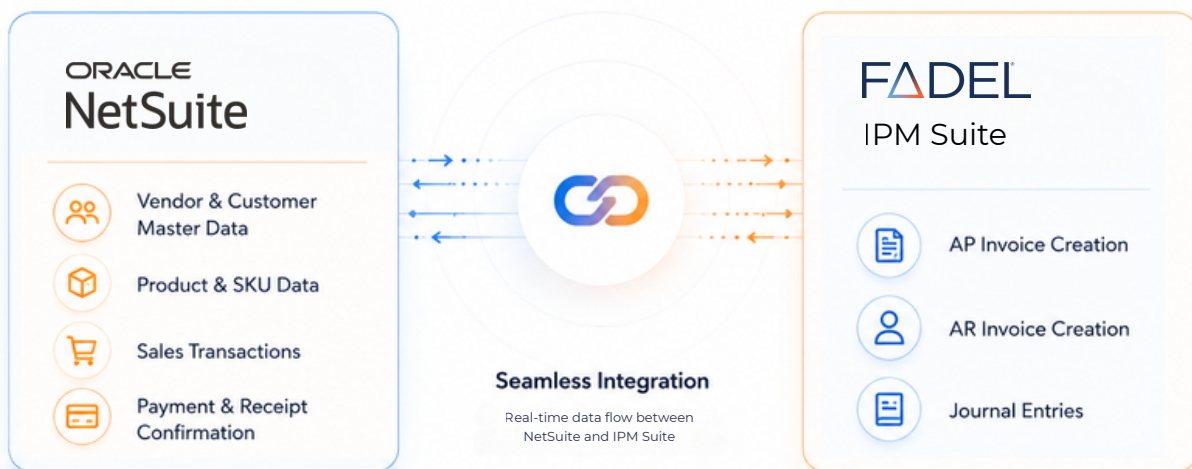
Reduction in Average Royalty Processing Time

FADEL IPM Suite Connector for NetSuite

NetSuite + IPM Suite: End-to-End Integration



Connecting Licensing Operations with NetSuite Financials



Why NetSuite and IPM Suite?

NetSuite remains the operational and financial backbone. FADEL IPM Suite delivers the specialized licensing intelligence. Together, they provide a scalable, enterprise-grade solution that creates a single source of truth for rights, royalties, and financial operations while maximizing the value of your NetSuite investment.